



Australian Institute of
CREDIT MANAGEMENT

New South Wales Division
Credit Toolbox 2

Tuesday 22nd May 2018

National Partners



Credit Toolbox 2 – Collect with Confidence 4 CCE points

DATE: Tuesday 22nd May 2018
VENUE: AICM Offices, Level 3, Suite 303, 1 – 9 Chandos St, St Leonards
TIME: 9:00am Registration 1:00pm Finish
COST: Members \$175 (Inc. GST) Non-members \$225 (Inc. GST)

Credit Toolbox courses are a unique opportunity to learn and refresh on the fundamentals of Credit Management from Credit Professionals with extensive real world experience.

The courses have been designed by the AICM's most experienced Credit Management Trainer to ensure all courses cover the fundamentals required to understand what and why credit professionals do what they do.

This module will enable new and experienced Credit Professionals to be proficient in the topics such as;

- Making the call
- Documentation
- Securities
- When, why and how to make a call
- Best practice for all call types

BOOK NOW

Australian Institute of Credit Management

Register online (+ pay online) at: <http://memberhub.aicm.com.au/login.aspx> (you need your user name or the email address registered in your membership details) OR

Fill in this form, then email or fax it to us (at the details below)

TAX INVOICE NO. M18NE213

Name..... Company..... Date

Address..... Member Y/N

Dietary Requirements:..... Telephone.....

Email Please debit my credit card \$.....

Cardholders Name (Printed) Signature

Security No.....Expiry..... Visa/MasterCard/Amex.....

EFT payment – Commonwealth Bank BSB: 062 104 Account: 1003 9560 (please quote name & event).
 Personal details will remain in confidence and in accordance with the Australian Institute of Credit Management's privacy policy

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Divisional Partners





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EQUIFAX[®]



Speaker Bio – Grant Morris

Grant Morris is a passionate National Credit Manager who is keen to develop and mentor teams. He works with colleagues to achieve group goals.

Grant's presentation style is informal and seeks attendee involvement and sharing of workplace experiences which he uses to bolster the participants learning experience.

Employed by Southern Steel Group since February 2017 (the largest privately owned steel distributor in Australia), Grant's previous roles include;

- National Credit Manager – Coates Hire
- National Credit Manager – CHEP
- Sales Manager NSW – AGC

Grant is the immediate past National President of the AICM and is proud of the following achievements:

- Obtained his CCE in inaugural year of 1998
- Joined Council in 1999 and held various roles including NSW Director, President and Vice President
- Elected to the Board in 2007 and served in CCE Portfolio, Treasurer, Vice President and President (4 years)
- His team at Coates won Credit Team of the Year 2011
- In 2017 his team at Coates were awarded AICMQ status being the first Australian company to be awarded formal Quality Certification
- Team members winning State and National YCP, NSW finalists in YCP, Pinnacle award winners including Team Leader and Senior Credit Officer across 2013, 2014, 2015 & 2016
- Growth in CCE and changes to entry requirements
- Grant holds a Certificate IV in Financial Services (AICM 2012)

He is passionate about the Sydney Swans and attends all Sydney and many interstate games. He loves to travel especially if it involves meeting up with his children who live and work in Toronto, CA and San Francisco, USA.