



Australian Institute of  
**CREDIT MANAGEMENT**

Victorian/ Tasmanian Division  
**Credit Professionals  
Seminar**

15<sup>th</sup> February 2018

**National Partners**



## Ipsos Facto & Safe Harbour Insolvency Law Reforms: How will it affect you?

**DATE:** Thursday 15<sup>th</sup> February, 2018  
**VENUE:** Parkview Hotel, 562 St Kilda Rd, Melbourne VIC  
**TIME:** 7:30am Start 9:00am Finish  
**COST:** Members: \$55 (Incl. GST) Non Members: \$65 (Incl. GST)

Among the changes in 2018 was new legislation passed in September. That dramatically changed the credit landscape and the way you mitigate risk when customers identify signs of insolvency.

### Why is this relevant to Credit Professionals?

The legislation introduces a safe harbour from insolvent trading claims, so directors can attempt an orderly re-structure and conceptually should lead to better outcomes for all stakeholders including credit professionals however:

- Your exposures and risk could increase due to misuse and/or shortfalls in the legislation
- Reduction in dividends from liquidations
- Increased complexity and cost of pursuing valid insolvent trading claims

You may no longer have a right to terminate a contract once an insolvency process has commenced.

**BOOK NOW**

Australian Institute of Credit Management

**Register online** (+ pay online) at: <http://memberhub.aicm.com.au/login.aspx> (you need your user name or the email address registered in your membership details) OR

**Fill in this form**, then email or fax it to us (at the details below)

**TAX INVOICE M18VE211**

Name ..... Company ..... Date .....

Address ..... Member Y/N .....

Dietary Requirements: ..... Telephone .....

Email ..... Please debit my credit card \$ .....

Cardholders Name (Printed) ..... Signature .....

Security No.....Expiry..... Visa/MasterCard/Amex .....

EFT payment – Commonwealth Bank BSB: 062 104 Account: 1003 9560 (please quote name & event).  
 Personal details will remain in confidence and in accordance with the Australian Institute of Credit Management's privacy policy

**P** 1300 560 996 **F** (02) 9906 5686 **E** [aicm@aicm.com.au](mailto:aicm@aicm.com.au) **W** [www.aicm.com.au](http://www.aicm.com.au) ABN 79 008 455 758

**Divisional  
Partners**





Australian Institute of  
**CREDIT MANAGEMENT**

Victorian/ Tasmanian Division  
**Credit Professionals  
Seminar**

15<sup>th</sup> February 2018

**National Partners**



## **Speaker Profile – Robyn Erskine**

Robyn Erskine, Partner at Brooke Bird, is well known for her knowledge of insolvency and credit management plus her ability to provide a practical understanding and solutions to complex insolvency issues. Robyn is a respected leader of the industry through her roles as Vic/Tas AICM councilor, past national president of the Australian Insolvency Restructuring and Turnaround Association and current Director of CPA Australia.

