



Australian Institute of  
**CREDIT MANAGEMENT**

New South Wales Division  
**Credit Toolbox 3**

Thursday 14<sup>th</sup> June 2018

**National Partners**



## Credit Toolbox 3 – Understanding Credit Risk 4 CCE points

**DATE:** Thursday 14<sup>th</sup> June 2018  
**VENUE:** AICM Offices, Level 3, Suite 303, 1 – 9 Chandos St, St Leonards  
**TIME:** 9:00am Registration 1:00pm Finish  
**COST:** Members \$175 (Inc. GST) Non-members \$225 (Inc. GST)

This module covers risk in the credit arena through the life cycle of the customer. From the point of receiving the customer's credit application through the maintenance of the account to finalisation and closing.

**The course is designed for;**

- New members of credit teams seeking an introduction
- Established credit professionals seeking a refresher
- Non-credit professionals seeking to better understand credit

**Topics covered in the toolbox include;**

- What Risk management is
- Areas of Risk
- Assessing Risk
- Fundamentals of Managing Risk
- Managing Risk

**BOOK NOW**

Australian Institute of Credit Management

**Register online** (+ pay online) at: <http://memberhub.aicm.com.au/login.aspx> (you need your user name or the email address registered in your membership details) OR

**Fill in this form**, then email or fax it to us (at the details below)

**TAX INVOICE NO. M18NE214**

Name..... Company..... Date .....

Address..... Member Y/N .....

Dietary Requirements:..... Telephone.....

Email ..... Please debit my credit card \$.....

Cardholders Name (Printed) ..... Signature .....

Security No.....Expiry..... Visa/MasterCard/Amex.....

EFT payment – Commonwealth Bank BSB: 062 104 Account: 1003 9560 (please quote name & event).

*Personal details will remain in confidence and in accordance with the Australian Institute of Credit Management's privacy policy*

P 1300 560 996 F (02) 9906 5686 E [aicm@aicm.com.au](mailto:aicm@aicm.com.au) W [www.aicm.com.au](http://www.aicm.com.au) ABN 79 008 455 758

**Divisional Partners**





Australian Institute of  
**CREDIT MANAGEMENT**

New South Wales Division

## **Credit Toolbox 3**

Thursday 14<sup>th</sup> June 2018

**National Partners**



**illion**  
Formerly trading as  
Dun & Bradstreet

**EQUIFAX**<sup>®</sup>



**BUREAU VAN DIJK**  
A Moody's Analytics Company

## **Speaker Bio – Grant Morris**

Grant Morris is a passionate National Credit Manager who is keen to develop and mentor teams. He works with colleagues to achieve group goals.

Grant's presentation style is informal and seeks attendee involvement and sharing of workplace experiences which he uses to bolster the participants learning experience.

Employed by Southern Steel Group since February 2017 (the largest privately owned steel distributor in Australia), Grant's previous roles include;

- National Credit Manager – Coates Hire
- National Credit Manager – CHEP
- Sales Manager NSW – AGC

Grant is the immediate past National President of the AICM and is proud of the following achievements:

- Obtained his CCE in inaugural year of 1998
- Joined Council in 1999 and held various roles including NSW Director, President and Vice President
- Elected to the Board in 2007 and served in CCE Portfolio, Treasurer, Vice President and President (4 years)
- His team at Coates won Credit Team of the Year 2011
- In 2017 his team at Coates were awarded AICMQ status being the first Australian company to be awarded formal Quality Certification
- Team members winning State and National YCP, NSW finalists in YCP, Pinnacle award winners including Team Leader and Senior Credit Officer across 2013, 2014, 2015 & 2016
- Growth in CCE and changes to entry requirements
- Grant holds a Certificate IV in Financial Services (AICM 2012)

He is passionate about the Sydney Swans and attends all Sydney and many interstate games. He loves to travel especially if it involves meeting up with his children who live and work in Toronto, CA and San Francisco, USA.