

Australian Institute of Credit Management

2018 NATIONAL CREDIT TEAM OF THE YEAR



EQUIFAX[®]



Australian Institute of
CREDIT MANAGEMENT

2018 National Credit Team of the Year

Recognising Credit Excellence in 2018

AICM and Equifax are delighted to announce nominations for the 2018 National Credit Team of the Year are now open!

Nominating your credit team has many personal and professional benefits including the chance to:

- Demonstrate best practice in credit management
- Gain team and individual recognition within the credit industry and internally within your company
- Develop personal presentation skills
- Build team spirit.

By nominating your credit team, you will be in the running to win the following prizes:

- **Recognition** as one of four National Finalists in the **AICM magazine, AICM, Equifax and Credit Network websites**
- The four national finalists will each receive a **\$1,000 Team Development Grant**
- Three non-winning national finalists teams will receive **\$500 each in AICM services of their choice.**

Each nominee (two teams) for national winner will receive:

- **Two conference registrations**
- **Airfares and accommodation** at the Grand Hyatt Melbourne
- **On-stage introduction** prior to the announcement of the National Credit Team of the Year winner.

The national winner will receive:

- **Professional development services worth \$2,000**, provided by AICM
- **Recognition in the AICM magazine**, plus the AICM, Equifax and Credit Network websites
- The 2018 National Credit Team **winner's trophy.**

Who is eligible?

- A team of employees in a credit function (a maximum of six, minimum of two to be involved in formal presentation, regardless of the credit team size)
- Membership of AICM is not a pre-requisite
- Previous national winning team is NOT eligible to apply in the following year.

Application and judging process

1. Applications are to cover the detail in the attached form. Applicants are invited to use the attached form or create their own Word or PowerPoint document and submit to AICM by Tuesday 31 July 2018.
2. Each application form is to be certified by the team's Credit Manager and/or Finance Controller/Director. This must be submitted at the same time the team's application is submitted.
3. Four national finalists will be selected for interview – national finalists will be advised by Tuesday 7 August 2018 or shortly after.
4. The four National Finalists will be required to use the \$1,000 Team Development Grant prior to the interviews.
5. The judging panel will interview national finalist teams at a mutually convenient time, currently scheduled for between Monday 3 September and Wednesday 5 September 2018. All interviews will be conducted in a standard format. Depending on the location of the finalist, interviews may be conducted by video conferencing or other form of external communication.
6. Two national finalists will be selected as nominees for the National Winner and notified by Monday 12 September 2018. Two members of each team of will be invited as guests to attend the AICM National Conference for the announcement of the National Credit Team of the Year winner.
7. The 2018 AICM National Conference is being held at Grand Hyatt Melbourne from Wednesday 17 October to Friday 19 October 2018.

Scope of National Finalists Judging

- Finalists must give a 30 minute presentation to the judging panel and include how they have used the \$1,000 Team Development Grant to enhance their team. This will be followed by a 45 minute question and answer session with the judging panel.
- The 30 minute presentation is an opportunity to demonstrate what makes your team great. The presentation should include a focus on the use of the \$1000 team development grant, your achievements and showing what 'team' means to you.
- The short time frame for using the team development grant can be a challenge for some teams. The judges take this into consideration and view this as an opportunity for teams to show what makes them great.
- The 45 minute question and answer session will include questions on team work, your achievements and general credit topics.

Judging panel

The judging panel will comprise three Senior Credit Representatives, from AICM, Equifax and an invited representative from industry.



2018 National Credit Team of the Year

Company name (The legal entity):

Summary of the company (What do you do / industry) (no more than 200 words):

Team name:

Division (if applicable):

Summarise the improvements made (over the last 24 months) to how your team works:
(no more than 100 words)

Summarise some of the achievements (over the last 24 months) that can be demonstrated through
facts and figures: (no more than 100 words)



Australian Institute of
CREDIT MANAGEMENT

2018 National Credit Team of the Year

Team training and development (no more than 200 words):

Biggest team challenge to-date (no more than 200 words):



Australian Institute of
CREDIT MANAGEMENT

2018 National Credit Team of the Year

Team questions

Why do you think your team is number one? (no more than 500 words)

Please attach any approved supporting documentation you wish to provide.

[Large empty text area for team questions and supporting documentation]



2018 National Credit Team of the Year

What does “team” mean to you? (no more than 250 words)

Please attach any approved supporting documentation you wish to provide.

What drives your team to go above and beyond? (no more than 250 words)

Please attach any approved supporting documentation you wish to provide.



2018 National Credit Team of the Year

Team member one

Name:

Position:

Time at the company:

Your major achievements, challenges, training and development over the last 24 months:

(no more than 100 words)

Team member two

Name:

Position:

Time at the company:

Your major achievements, challenges, training and development over the last 24 months:

(no more than 100 words)



2018 National Credit Team of the Year

Team member three (if required)

Name:

Position:

Time at the company:

Your major achievements, challenges, training and development over the last 24 months:

(no more than 100 words)

Team member four (if required)

Name:

Position:

Time at the company:

Your major achievements, challenges, training and development over the last 24 months:

(no more than 100 words)



2018 National Credit Team of the Year

Team member five (if required)

Name:

Position:

Time at the company:

Your major achievements, challenges, training and development over the last 24 months:

(no more than 100 words)

Team member six (if required)

Name:

Position:

Time at the company:

Your major achievements, challenges, training and development over the last 24 months:

(no more than 100 words)



2018 National Credit Team of the Year

Terms and conditions of the application:

- The information provided is true and accurate to the best of the applicant's knowledge
- Personal details of the applicants and team members will remain in confidence and in accordance with the AICM Privacy Policy as stated on the AICM website www.aicm.com.au
- All applicants are part of the credit team of their company
- The applicant company must attach written approval confirming that the information supplied by the applicant, in its submission and or presentation, can be viewed by AICM. Any information that is restricted and to be viewed by the judging panel only must be stated in the written approval at the time of the application
- The Team Development Grant will be made available to National Finalists on receipt of a summary of how the Grant will be used including detail of the activity, timing, costs and expected outcomes for the team. Provided the activity clearly contributes to a practical team development outcome the AICM will forward payment of up to \$1,000 to the applicant company's bank

account. Receipts, invoices and/or quotes will also be required to document the expenditure. Any shortfall or excess cost will not be remitted.

- The applicant must give their presentation at the time nominated, or risk forfeiture of their application. All assistance will be given to schedule an acceptable time to the applicant
- A team member from a team of two can speak for no more than 60% of the presentation and a team member from a team greater than two can speak for no more than 40% of the presentation
- AICM accepts no liability or responsibility for presentations that do not meet with the compatibility of the equipment provided at the time of the presentation and AICM strongly recommend that the compatibility of the equipment provided be confirmed prior to the presentation
- The judging panel decision is final and no correspondence will be entered into

I acknowledge and accept the above terms and conditions.

Team member one

name signature

Date __/__/__

Team member two

name signature

Date __/__/__

Team member three

name signature

Date __/__/__

Team member four

name signature

Date __/__/__

Team member five

name signature

Date __/__/__

Team member six

name signature

Date __/__/__